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# 100% Australian. Built on Trust.



The Aesthetic Bureau is the latest evolution in supply and support partners in the Australian aesthetic market. This restructure aims to better support aesthetic practices by developing, manufacturing and distributing cosmetic technologies, service and clinic supplies. Previously known as Australian Aesthetic Devices, the Aesthetic Bureau is proud to continue its commitment in locally sourced aesthetic innovation.

The passionate team at The Aesthetic Bureau aim to use their strengths and over 30 years' experience to provide their customers with an extended range of quality solutions and support, designed specifically for the Australian market and it's changing needs. Business partners Trevor Neale and Tony Li created The Aesthetic Bureau to manufacture and develop wholesale aesthetic devices for the needs of Australian clinics. Understanding the local Australian market and providing cost-effective devices is what aligns the Aesthetic Bureau with industry professionals locally to provide exceptional quality you can rely on.

Specialising in Laser, IPL, LED and Cryo technology, Trevor and Tony understand the need for more reliable and efficient non-invasive technology, for the growing demand for uncomplicated treatment solutions.

The Aesthetic Bureau is committed to excellence and innovation without compromise. We provide the essential industry elements – Devices, Supplies & Service

**DEVICES** The Aesthetic Bureau engineers aesthetic devices that are 100% Australian designed and supported. This catalogue includes IPL, LED and Cryolipolysis covering the wide demand for alternate patient rejuvenation and sculpting

**SUPPLIES** The big difference to The Aesthetic Bureau is the introduction of clinical salon and aesthetic supplies, available to best equip practitioners with everything needed for a successful and productive business.

Tony's extensive logistical experience has enabled The Aesthetic Bureau to align themselves with a worldwide network of suppliers. The passion and ethics behind The Aesthetic Bureau ensures they constantly endeavor to provide their customers with quality products at consistent prices.

**SERVICE** In addition to providing quality products and equipment for aesthetic businesses, The Aesthetic Bureau has established a well-structured servicing department that helps reduce operational stress by providing an exceptional aesthetic device repair, refurbishing and servicing network.

Clinical communication can be delivered at a peer level, as the Aesthetic Bureau is born and raised in the clinical sphere.



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# **DIRECTORS PROFILE**

# TREVOR NEALE

Trevor is a well-recognised thought-leader, educator and engineer within the local aesthetic industry. Before refocusing his skills into aesthetic devices in 1993, Trevor was a senior lecturer at the RAAF Technical School of Radio. Trevor has written and delivered the Laser and IPL component of the Bachelor of Health Science Dermal Therapy degree at Victoria University, and a regular presenter at Aesthetic and Plastic Surgery Society conferences on Laser, IPL and Radio Frequency.

With over 30 years' experience as a technical support engineer and over 20 years' experience in clinical training for various manufacturers, Trevor's practical understanding of devices allows him to drive the development of superior technologies to produce devices of the highest quality.

#### **Qualifications:**

- Ass Dip Engineering Electronics
- Certified Radiation Safety Officer
- Laser Use Licence (Queensland Health)
- o Laser Maintenance Licence (Queensland & WA Health)
- o Certificate III in Training & Assessment
- Thermage Certified Trainer
- o ITEC Diploma in Laser & IPL Treatments
- o Grad Cert III in IPL & Laser Hair Reduction
- Post Grad Diploma in Computing

"We decided to offer third party technical support to systems, allowing our clients to repair, maintain and refurbish their devices at a competitive rate, as well as provide quality consumables to clinics that help business owners minimise costs. And of course, our main line of business, developing aesthetic devices for our market. Our aim is to try and reduce stresses for clinic owners and get them to focus on what they do best – provide excellent service to their clients." - Trevor Neale, Director

### **TONY LI**

Tony has extensive experience as an international sales manager for a globally recognised optic manufacturer specialising in IPL filters and laser safety glasses. This experience has given him insight and connections into the manufacturing process and well-established component suppliers, allowing Tony and The Aesthetic Bureau to partner with best-in-class suppliers to produce products of the highest quality. These connections have also allowed The Aesthetic Bureau to fully customise these technologies to best suit the needs of the Australian market.

# **Qualifications:**

- o Partial double degree in Bachelor of Electrical Engineering & Commerce
- Master of Business Administration (MBA) University of Melbourne

"We started with Australian Aesthetic Devices because we wanted to design and distribute our own technology to clinics. When we went down this route, we discovered that we were constantly being asked "Can we help fixing their other machines?", "Can we refurbish other system handpieces?" as well as "Do you sell consumables?". As these clinics were not being supported, we felt moved to assist with a solution, so we have set up to provide support for clinics from other pathways. That's how The Aesthetic Bureau started." - Tony Li, Director